



OneClickHR interim sales improve as new products and expansion efforts pay off

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Human resources software specialist OneClickHR today said that revenues in the six months to June 31, 2009 would be up on the same period last year as the company continued to enjoy “positive momentum”.

During the period, its core product, HR.net Enterprise, remained “very competitive”, with customer wins including a significant private equity firm, a major overseas telecoms operator, an award winning architects practice, a leading international charity and a housing association as well as businesses in the insurance, defence and retail sectors.

In June the group released its new products HR.net Lite, HR.net Express and HR.net Professional which are aimed at smaller organisations with simpler HR software requirements for whom HR.net Enterprise is not a cost effective solution.

The group's strategy of expansion into new territories led to the appointment of its first sales partners in both Canada and the USA. Further partners are being sought and the company said it expects to make significant progress towards full coverage in the territory during the year.

http://www.smallcapnews.co.uk/article/OneClickHR_interim_sales_improve_as_new_products_and_expansion_efforts_pay_off/7841.aspx